

Job Description:

Industry Growth and Trade Specialist

Purpose of the Job

To create and enable access to information about the local and international trade environment, for the development of sustainable and inclusive growth of the industry.

To assist Management in achieving Plastics|SA's vision of **creating a vibrant and sustainable plastics industry** that is:

- valued and respected by local and international industry, customers, suppliers, government, community and employees;
- promoting the use of plastics as the material of choice;
- developing the skills needed through accredited training programmes;
- supporting environmentally responsible actions that benefit industry and society.

The following are key deliverables for this function:

- Support and promote the strategic interests of the industry i.e. growth, protection, trade, industry standards and other issues relevant to supporting industry;
- To provide a platform for dialogue and discussions, collaboration for stakeholders across the industry on issues affecting the industry;
- Create awareness and collaborate with Government and other institutions on incentive programmes;
- Promote exports into Africa and other countries;
- Collaboration with key international and local role players on burning and emerging issues, technical and non-technical.

Reporting Structure

The position reports directly to the Technical Operations Executive of Plastics|SA based in Plastics|SA's Midrand Office, Gauteng.

Minimum Requirements

- Bachelor's degree in business, international trade or related field.
- Minimum of 5 years' experience in international trade and industry development.
- Sound knowledge of the plastics industry is essential.
- A working network of contacts with industry, trade bodies, export councils and officials in key national departments (e.g. DTIC, SARS, ITAC, etc.) will be an advantage.

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Experience

- Strong technical and analytical capabilities in trade and business development;
- Proven achievement of success through both personal efforts and collaborative efforts with others;
- Ability to work confidently, persuasively and to stand ground, in order to earn the respect of both internal/external stakeholders;
- Good communication skills. Adept at presenting trade information in a logical and simple way;
- Ability to manage complex projects and operate in multi-disciplinary forums;
- Ability to flourish with minimal guidance, be proactive, and handle uncertainty;
- Proficient in Word, Excel, Outlook, and PowerPoint;
- Effective report writing skills.

Responsibilities

TRADE

- Search, collect and survey selected trade statistics, convert to workable tables and graphs.
- Prepare and present trade information.
- Make initial analysis and comments on trade trends.
- Monitor trade information and identify risks and abnormal transactions.
- Prepare trade information, risks and opportunities for distribution. Identify, monitor and analyse trade related content (e.g. draft trade agreements, changes to tariff codes, tariffs, WTO activities, etc.) from ITAC and other sources.
- Advise manager on the effects of various courses of action and assist in developing solutions in order to address problems.
- Manage, monitor and report on plastic waste import applications.
- Provide guidance in terms of trade protection e.g. safe guarding, sunset clauses, tariff increases/decreases, tariff codes, non-tariff barriers, building risk engine for customs, etc.
- Represent the Plastics Industry on various forums and structures as agreed to from time to time.

Industry Growth

- Research and identify new industry opportunities - including new markets, growth areas, trends, partnerships, products and services.

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- Collaborate with industry and other trade bodies in specific activities, as agreed upon.
- Gather necessary intelligence critical to the success of the industry, as well as factors that could threaten or potentially harm the Plastics Industry.
- Keep abreast of industry developments and growth opportunities.
- Promote and monitor incentive schemes relevant to industry.
- Keep abreast of industry developments.
- Identify, understand, analyse and communicate content clearly, accurately, quickly and succinctly with recommendations for action.
- Use statistical analysis, simulations, predictive modelling, or other methods to analyse information and develop practical solutions for industry growth.
- Prepare and produce reports and other documents explaining their findings and recommendations.

If you meet the above criteria and would like to apply, please send curriculum vitae and details of current remuneration to anton.hanekom@plasticssa.co.za before 10 January 2022.

All candidates on the final shortlist will be submitted to a psychometric assessment.